



October 30, 2009

## Summary of Consolidated Earnings Report for the Second Quarter of the Fiscal Year Ending March 31, 2010

Name of listed company: **Nippon Express Co., Ltd.** Listed stock exchange: Tokyo, Osaka  
 Code: **9062** (URL <http://www.nittsu.co.jp>)  
 Representative: President, CEO Masanori Kawai  
 General Manager  
 Contact: Finance & Accounting Masahiko Hata TEL: (03) 6251-1111  
 Division

Scheduled date for submission of Quarterly Financial Reports: November 13, 2009

Scheduled date of dividend payment: December 4, 2009

(Millions of Yen, rounded down)

### 1. Consolidated Results for the Six Months Ended Sep. 30, 2009 (from April 1, 2009 to September 30, 2009)

#### (1) Consolidated Business Results (Cumulative Total) (%: compared with the previous period)

	Net sales		Operating income		Ordinary income		Net income	
	¥ million	%	¥ million	%	¥ million	%	¥ million	%
Six Months Ended Sep. 30, 2009	764,179	(19.7)	15,771	(16.5)	11,575	(49.3)	4,250	(60.7)
Six Months Ended Sep. 30, 2008	951,898	—	18,882	—	22,814	—	10,820	—

	Net income per share	Diluted net income per share
	Yen	Yen
Six Months Ended Sep. 30, 2009	4.08	—
Six Months Ended Sep. 30, 2008	10.38	—

#### (2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio	Net assets per share
	¥ million	¥ million	%	Yen
Six Months Ended Sep. 30, 2009	1,181,935	489,828	40.5	458.89
Full Year Ended Mar. 31, 2009	1,172,074	484,337	40.4	454.03

(Note) Equity: Six months ended Sep. 30, 2009: ¥478,548 million Full year ended Mar. 31, 2009: ¥473,490 million

### 2. Dividends Information

	Dividend per share				
	First Quarter	Second Quarter	Third Quarter	Year End	Yearly
	Yen	Yen	Yen	Yen	Yen
Fiscal Year Ended Mar. 31, 2009	—	5.00	—	5.00	10.00
Fiscal Year Ending Mar. 31, 2010	—	5.00			
Fiscal Year Ending Mar. 31, 2010 (Forecast)			—	5.00	10.00

(Note) Revision to provisional dividends: No

### 3. Forecast of Consolidated Financial Results for FY2009 (from April 1, 2009 to March 31, 2010)

(%: compared with the previous period)

	Net sales		Operating income		Ordinary income		Net income		Net income per share
	¥ million	%	¥ million	%	¥ million	%	¥ million	%	Yen
Full year	1,539,000	(15.9)	35,000	4.4	33,000	(21.5)	16,000	5.5	15.34

(Note) Revision to consolidated results forecast: Yes

4. Other
- (1) Significant changes of subsidiaries during the period under review (affecting specific subsidiaries due to changes in scope of consolidation): Not applicable
  - (2) Adoption of simplified accounting methods and special accounting treatment for preparing quarterly consolidated financial statements: Yes
  - (3) Changes in the accounting principles, accounting procedures, presentation, etc. related to preparation of quarterly consolidated financial statements (those to be described as Changes in Significant Matters that are the Basis for Preparing Quarterly Consolidated Financial Statements)
    - 1) Changes due to the revision of accounting standards, etc.: Yes
    - 2) Any changes other than 1) above: No
  - (4) Total number of issued shares (common stock)
    - 1) Total number of issued shares at end of period (including treasury stock):
 

Six months ended Sep. 30, 2009:	1,062,299,281 shares
Fiscal year ended Mar. 31, 2009:	1,062,299,281 shares
    - 2) Total number of treasury shares at the end of period:
 

Six months ended Sep. 30, 2009:	19,468,950 shares
Fiscal year ended Mar. 31, 2009:	19,441,558 shares
    - 3) Average number of shares during period:
 

Six months ended Sep. 30, 2009:	1,042,843,459 shares
Six months ended Sep. 30, 2008:	1,042,890,744 shares

\* Explanation for the appropriate use of financial forecasts and other special notes:

1. In this report, the Company revised its consolidated financial forecasts announced on July 31, 2009.
2. The above consolidated financial forecast is based on data available at that time. It should be noted that such information contains elements of uncertainty and risk. Please note that our actual business performance may differ from these forecasts.

## 5. [Consolidated Financial Statements]

### (1) Consolidated Balance Sheets

(Unit: Millions of Yen)

	Second Quarter of FY2009 (as of September 30, 2009)	Summary of FY2008 (as of March 31, 2009)
<b>Assets</b>		
Current assets		
Cash and deposits	103,153	97,167
Notes receivable-trade	15,095	12,794
Accounts receivable-trade	214,294	229,546
Inventories	7,222	6,675
Other	150,079	135,694
Allowance for doubtful accounts	(1,087)	(1,250)
Total current assets	488,758	480,627
Noncurrent assets		
Property, plant and equipment		
Vehicles (net)	27,155	29,925
Buildings (net)	248,159	249,650
Land	166,187	169,042
Other (net)	72,379	77,591
Total property, plant and equipment	513,882	526,209
Intangible assets	27,216	29,395
Investments and other assets		
Investment securities	109,453	98,440
Other	44,906	39,623
Allowance for doubtful accounts	(2,280)	(2,220)
Total Investments and other assets	152,078	135,842
Total noncurrent assets	693,177	691,447
Total assets	1,181,935	1,172,074
<b>Liabilities</b>		
Current liabilities		
Notes payable-trade	7,034	8,611
Accounts payable-trade	112,564	124,616
Short-term loans payable	48,203	68,588
Income taxes payable	9,294	2,138
Provision for bonus	18,085	19,341
Other provision	36	155
Other	164,068	170,716
Total current liabilities	359,289	394,167
Noncurrent liabilities		
Bonds payable	50,000	20,000
Long-term loans payable	206,192	201,198
Provision for retirement benefits	40,332	44,490
Other provision	494	763
Other	35,797	27,117
Total noncurrent liabilities	332,817	293,569
Total liabilities	692,107	687,736

(Unit: Millions of Yen)

	Second Quarter of FY2009 (as of September 30, 2009)	Summary of FY2008 (as of March 31, 2009)
Net assets		
Shareholder's equity		
Capital stock	70,175	70,175
Capital surplus	26,908	26,908
Retained earnings	372,385	373,749
Treasury stock	(11,514)	(11,507)
Total shareholder's equity	457,954	459,326
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	30,647	28,271
Deferred gains/loses on hedges	(2)	(0)
Foreign currency translation adjustments	(10,051)	(14,106)
Total valuation and translation adjustments	20,593	14,164
Minority interests	11,279	10,846
Total net assets	489,828	484,337
Total liabilities and net assets	1,181,935	1,172,074

(2) Consolidated Statements of Income  
Six months period

	(Unit: Millions of Yen)	
	Six months ended Sep. 30, 2008 (from April 1, 2008 to September 30, 2008)	Six months ended Sep. 30, 2009 (from April 1, 2009 to September 30, 2009)
Net sales	951,898	764,179
Cost of sales	891,610	712,011
Gross profit	60,288	52,167
Selling, general and administrative expenses	41,405	36,395
Operating income	18,882	15,771
Non-operating income		
Interest income	665	239
Dividends income	1,891	1,709
Equity in earnings of affiliates	354	—
Other	3,904	4,786
Total non-operating income	6,815	6,735
Non-operating expenses		
Interest expenses	2,135	1,799
Equity in losses of affiliates	-	8,244
Other	748	887
Total non-operating expenses	2,883	10,931
Ordinary income	22,814	11,575
Extraordinary income		
Gain on sales of noncurrent assets	358	936
Gain on change in equity	-	2,478
Other	139	104
Total extraordinary income	498	3,519
Extraordinary loss		
Loss on disposal of noncurrent assets	1,451	1,319
Loss on valuation of investment securities	1,327	138
Impairment loss	340	367
Other	504	343
Total extraordinary loss	3,624	2,169
Income before income taxes and minority interests	19,687	12,925
Income taxes	8,558	8,348
Minority interests	309	326
Net income	10,820	4,250

## (3) Consolidated Statements of Cash Flows

(Unit: Millions of Yen)

	Six months ended Sep. 30, 2008 (from April 1, 2008 to September 30, 2008)	Six months ended Sep. 30, 2009 (from April 1, 2009 to September 30, 2009)
Cash flows from operating activities		
Income before income taxes and minority interests	19,687	12,925
Depreciation and amortization	42,862	25,062
(Gain) loss on change in equity	-	(2,478)
Interest and dividend income	(2,556)	(1,949)
Interest expense	2,135	1,799
Equity in (earnings) losses of affiliates	-	8,244
(Increase) decrease in notes and accounts receivable-trade	10,034	12,150
(Increase) decrease in inventories	(2,122)	(540)
Increase (decrease) in notes and accounts payable-trade	(8,585)	(14,470)
Other	(10,746)	(14,122)
Subtotal	50,708	26,621
Interest and dividends income received	2,678	2,015
Interest expenses paid	(2,144)	(1,643)
Payment for promotion expenses for parcel delivery business integration	-	(888)
Japan Fair Trade Commission surcharge	-	(2,495)
Income taxes paid	(8,683)	(996)
Net cash provided by operating activities	42,559	22,613
Cash flows from investment activities		
Payments for purchase of noncurrent assets	(48,790)	(34,414)
Proceeds from sales of noncurrent assets	4,897	2,696
Other	(792)	1,066
Net cash used in investment activities	(44,685)	(30,651)
Cash flows from financing activities		
Increase (decrease) in short-term loans payable, net	502	(16,962)
Proceeds from long-term loans payable	21,133	26,070
Payment of long-term loans payable	(22,810)	(24,559)
Proceeds from issuing bonds	-	30,000
Cash dividends paid	(5,355)	(5,214)
Other	(219)	(209)
Net cash provided by (used in) financing activities	(6,750)	9,124
Effect of exchange rate changes on cash and cash equivalents	(1,590)	2,010
Net increase (decrease) in cash and cash equivalents	(10,468)	3,097
Cash and cash equivalents at beginning of period	144,639	93,031
Cash and cash equivalents at end of period	134,170	96,129

**Disclaimer:**

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<Reference Materials for the Six Months Ended September 30, 2009>

October 30, 2009  
Nippon Express Co., Ltd.

1. Consolidated Financial Statements

○ Financial Results of Business Segment and Geographical Segment for the Six Months Ended September 30, 2009

(Business Segment)

(Unit: Millions of yen, %)

		Six months ended Sep. 30, 2009	Six months ended Sep. 30, 2008	Change	
				Amount	Ratio
Net sales	Distribution & Transportation	634,687	793,523	(158,835)	(20.0)
	Goods Sales	150,987	197,100	(46,113)	(23.4)
	Other	15,426	13,308	2,117	15.9
	Elimination	(36,922)	(52,033)	15,111	—
	Total	764,179	951,898	(187,719)	(19.7)
Operating Income	Distribution & Transportation	[2.2] 13,823	[2.1] 17,028	(3,204)	(18.8)
	Goods Sales	[1.5] 2,265	[1.3] 2,475	(209)	(8.5)
	Other	[2.9] 449	[2.7] 364	85	23.4
	Eliminations or all companies	(766)	(984)	217	—
	Total	[2.1] 15,771	[2.0] 18,882	(3,111)	(16.5)

(Geographical Segment)

(Unit: Millions of yen, %)

		Six months ended Sep. 30, 2009	Six months ended Sep. 30, 2008	Change	
				Amount	Ratio
Net sales	Japan	697,252	851,861	(154,608)	(18.1)
	The Americas	18,710	29,043	(10,333)	(35.6)
	Europe	20,213	36,758	(16,544)	(45.0)
	Asia & Oceania	40,391	54,238	(13,846)	(25.5)
	Elimination	(12,389)	(20,003)	7,613	—
	Total	764,179	951,898	(187,719)	(19.7)
Operating Income	Japan	[2.2] 15,149	[1.8] 15,131	18	0.1
	The Americas	[(0.9)] (173)	[4.6] 1,346	(1,520)	(112.9)
	Europe	[(0.9)] (174)	[2.8] 1,032	(1,207)	(116.9)
	Asia & Oceania	[3.2] 1,287	[4.0] 2,189	(902)	(41.2)
	Eliminations or all companies	(317)	(817)	500	—
	Total	[2.1] 15,771	[2.0] 18,882	(3,111)	(16.5)

Note: Figures in brackets indicate Operating Margin

○Projection of Financial Results for the Fiscal Year ending March 31, 2010

(Business Segment)

(Unit: Millions of yen, %)

		FY2009	FY2008	Change	
				Amount	Ratio
Net sales	Distribution & Transportation	1,279,921	1,528,695	(248,774)	(16.3)
	Goods Sales	301,168	369,661	(68,493)	(18.5)
	Other	32,529	31,002	1,526	4.9
	Elimination	(74,619)	(100,412)	25,793	—
	Total	1,539,000	1,828,946	(289,946)	(15.9)
Operating Income	Distribution & Transportation	[2.4] 30,886	[1.8] 28,109	2,777	9.9
	Goods Sales	[1.7] 4,970	[1.7] 6,316	(1,345)	(21.3)
	Other	[4.0] 1,301	[4.6] 1,439	(138)	(9.6)
	Eliminations or all companies	(2,158)	(2,351)	192	—
	Total	[2.3] 35,000	[1.8] 33,513	1,486	4.4

(Geographical Segment)

(Unit: Millions of yen, %)

		FY2009	FY2008	Change	
				Amount	Ratio
Net sales	Japan	1,398,017	1,625,564	(227,547)	(14.0)
	The Americas	37,274	56,831	(19,557)	(34.4)
	Europe	41,716	69,059	(27,342)	(39.6)
	Asia & Oceania	88,031	112,654	(24,623)	(21.9)
	Elimination	(26,039)	(35,162)	9,123	—
	Total	1,539,000	1,828,946	(289,946)	(15.9)
Operating Income	Japan	[2.3] 32,340	[1.6] 26,623	5,717	21.5
	The Americas	[0.7] 245	[4.1] 2,332	(2,087)	(89.5)
	Europe	[1.0] 408	[2.6] 1,784	(1,376)	(77.1)
	Asia & Oceania	[3.6] 3,146	[3.7] 4,170	(1,024)	(24.6)
	Eliminations or all companies	(1,140)	(1,398)	257	—
	Total	[2.3] 35,000	[1.8] 33,513	1,486	4.4

Note: Figures in brackets indicate Operating Margin



## 2. Non-consolidated Financial Statements

### ○Summary of Non-consolidated Statement of Income

(Unit: Millions of yen, %)

		Six months ended Sep. 30, 2009		Six months ended Sep. 30, 2008		Change			
			% in Sales		% in Sales	Amount	Change %		
Net sales	Railway utilization transportation	41,256	7.9	47,744	7.3	(6,488)	(13.6)		
	Motor transportation	Combined delivery services	64,607	12.4	103,910	15.9	(39,302)	(37.8)	
		Chartered truck services	133,592	25.5	151,836	23.3	(18,243)	(12.0)	
		Subtotal	198,200	37.9	255,747	39.2	(57,546)	(22.5)	
	Marine and harbor transportation	Marine transportation	25,905	5.0	40,454	6.2	(14,548)	(36.0)	
		Harbor transportation	26,807	5.1	36,252	5.6	(9,444)	(26.1)	
		Subtotal	52,713	10.1	76,707	11.8	(23,993)	(31.3)	
		(Exports)	[ 22,197 ]	—	[ 38,658 ]	—	[ (16,460) ]	[ (42.6) ]	
		(Imports)	[ 18,844 ]	—	[ 23,185 ]	—	[ (4,340) ]	[ (18.7) ]	
		(Domestic)	[ 11,671 ]	—	[ 14,863 ]	—	[ (3,192) ]	[ (21.5) ]	
	Warehousing	47,795	9.1	47,728	7.3	67	0.1		
	Air transportation	Air freight forwarding	International air freight	43,305	8.3	70,105	10.8	(26,799)	(38.2)
			(Exports)	[ 33,455 ]	—	[ 58,661 ]	—	[ (25,205) ]	[ (43.0) ]
			(Imports)	[ 9,850 ]	—	[ 11,444 ]	—	[ (1,594) ]	[ (13.9) ]
			Domestic air freight	21,679	4.1	25,496	3.9	(3,816)	(15.0)
		Subtotal	64,984	12.4	95,601	14.7	(30,616)	(32.0)	
	Travel	2,418	0.5	4,086	0.6	(1,667)	(40.8)		
	Subtotal	67,403	12.9	99,688	15.3	(32,284)	(32.4)		
	Heavy haulage and construction	27,399	5.2	29,420	4.5	(2,020)	(6.9)		
Incidental operations and others	88,398	16.9	94,798	14.6	(6,399)	(6.8)			
Total	523,167	100.0	651,833	100.0	(128,666)	(19.7)			
(Domestic operation-related revenues)	[ 428,166 ]	81.8	[ 502,350 ]	77.1	[ (74,184) ]	[ (14.8) ]			
(International operation-related revenues)	[ 95,001 ]	18.2	[ 149,483 ]	22.9	[ (54,481) ]	[ (36.4) ]			
Operating expenses	Employee costs	Drivers/workers	60,213	11.5	68,992	10.6	(8,779)	(12.7)	
		Office personnel	66,438	12.7	74,844	11.5	(8,406)	(11.2)	
		Subtotal	126,652	24.2	143,837	22.1	(17,185)	(11.9)	
	Forwarding costs	Railway	21,514	4.1	25,137	3.8	(3,622)	(14.4)	
		Marine	7,381	1.4	16,207	2.5	(8,826)	(54.5)	
		Air	19,902	3.8	41,496	6.4	(21,594)	(52.0)	
		Subtotal	48,798	9.3	82,841	12.7	(34,043)	(41.1)	
	Costs of car chartering and subcontracting	217,507	41.6	268,256	41.1	(50,749)	(18.9)		
	Depreciation and amortization	16,354	3.1	15,517	2.4	837	5.4		
	Facility usage charges	41,410	7.9	46,674	7.2	(5,263)	(11.3)		
	Other	61,750	11.8	83,391	12.8	(21,641)	(26.0)		
Total	512,473	97.9	640,519	98.3	(128,045)	(20.0)			
Operating income	10,694	2.1	11,314	1.7	(620)	(5.5)			
Non-operating income	5,223	1.0	4,994	0.8	229	4.6			
Non-operating expenses	2,400	0.5	2,552	0.4	(151)	(5.9)			
Ordinary income	13,516	2.6	13,756	2.1	(239)	(1.7)			
Extraordinary income	742	0.1	193	0.0	548	282.9			
Extraordinary loss	1,719	0.3	3,314	0.5	(1,594)	(48.1)			
Income before income taxes	12,539	2.4	10,635	1.6	1,903	17.9			
Income taxes	5,488	1.1	4,308	0.6	1,179	27.4			
Net income	7,051	1.3	6,326	1.0	724	11.4			

\*1. The above Summary of Non-consolidated Statement of Income is not subject to review under statutory disclosure requirements.

\*2. The above Summary of Non-consolidated Statements of Income has been prepared as supplementary material for the Quarterly Earnings Report and represents a rough breakdown of operating results including net sales and operating expenses.

○Projection of Financial Results for the Fiscal Year ending March 31, 2010

(Unit: Millions of yen, %)

		FY2009		FY2008		Change			
			% in Sales		% in Sales	Amount	Change %		
Net sales	Railway utilization transportation	84,000	8.0	93,538	7.5	(9,538)	(10.2)		
	Motor transportation	Combined delivery services	120,000	11.4	206,791	16.6	(86,791)	(42.0)	
		Chartered truck services	270,000	25.7	292,698	23.5	(22,698)	(7.8)	
		Subtotal	390,000	37.1	499,489	40.1	(109,489)	(21.9)	
	Marine and harbor transportation	Marine transportation	54,300	5.2	70,634	5.7	(16,334)	(23.1)	
		Harbor transportation	55,700	5.3	64,823	5.2	(9,123)	(14.1)	
		Subtotal	110,000	10.5	135,457	10.9	(25,457)	(18.8)	
	Warehousing	96,500	9.2	96,040	7.7	459	0.5		
	Air transportation	Air freight forwarding	International air freight	92,400	8.8	117,767	9.4	(25,367)	(21.5)
			Domestic air freight	43,600	4.1	49,635	4.0	(6,035)	(12.2)
			Subtotal	136,000	12.9	167,402	13.4	(31,402)	(18.8)
		Travel	5,000	0.5	7,066	0.6	(2,066)	(29.2)	
	Subtotal	141,000	13.4	174,469	14.0	(33,469)	(19.2)		
	Heavy haulage and construction	51,000	4.9	60,639	4.8	(9,639)	(15.9)		
Incidental operations and others	177,500	16.9	186,840	15.0	(9,340)	(5.0)			
Total	1,050,000	100.0	1,246,476	100.0	(196,476)	(15.8)			
Operating expenses	Employment costs	Drivers/workers	120,200	11.4	136,927	11.0	(16,727)	(12.2)	
		Office personnel	132,200	12.6	147,593	11.8	(15,393)	(10.4)	
		Subtotal	252,400	24.0	284,521	22.8	(32,121)	(11.3)	
	Forwarding costs	Railway	43,800	4.2	48,967	3.9	(5,167)	(10.6)	
		Marine	17,000	1.6	26,961	2.2	(9,961)	(36.9)	
		Air	43,400	4.1	67,137	5.4	(23,737)	(35.4)	
		Subtotal	104,200	9.9	143,066	11.5	(38,866)	(27.2)	
	Costs of car chartering and subcontracting	428,200	40.8	514,493	41.3	(86,293)	(16.8)		
	Depreciation and amortization	34,800	3.3	40,146	3.2	(5,346)	(13.3)		
	Facility usage charges	83,700	8.0	85,397	6.8	(1,697)	(2.0)		
Other	123,700	11.8	161,449	13.0	(37,749)	(23.4)			
Total	1,027,000	97.8	1,229,074	98.6	(202,074)	(16.4)			
Operating income	23,000	2.2	17,401	1.4	5,598	32.2			
Non-operating income	9,600	0.9	9,539	0.8	60	0.6			
Non-operating expenses	4,600	0.4	5,045	0.4	(445)	(8.8)			
Ordinary income	28,000	2.7	21,895	1.8	6,104	27.9			
Extraordinary income	1,600	0.1	945	0.0	654	69.2			
Extraordinary loss	11,400	1.1	10,445	0.8	954	9.1			
Income before income taxes	18,200	1.7	12,395	1.0	5,804	46.8			
Income taxes	7,700	0.7	7,297	0.6	402	5.5			
Net income	10,500	1.0	5,097	0.4	5,402	106.0			