



January 29, 2010

Summary of Consolidated Earnings Report for the Third Quarter of the Fiscal Year Ending March 31, 2010

Name of listed company: **Nippon Express Co., Ltd.**

Listed stock exchange: Tokyo, Osaka

Code: **9062**

(URL <http://www.nittsu.co.jp>)

Representative: President, CEO Masanori Kawai
General Manager

Contact: Finance & Accounting Division Masahiko Hata TEL: (03) 6251-1111

Scheduled date for submission of Quarterly Financial Reports: February 12, 2010

Scheduled date of dividend payment:

(Millions of Yen, rounded down)

1. Consolidated Results for the Nine Months Ended Dec. 31, 2009 (from April 1, 2009 to December 31, 2009)

(1) Consolidated Business Results (Cumulative Total)

(%: compared with the previous period)

	Net sales		Operating income		Ordinary income		Net income	
	¥ million	%	¥ million	%	¥ million	%	¥ million	%
Nine Months Ended Dec. 31, 2009	1,167,536	(18.2)	28,068	0.2	25,645	(24.0)	12,937	(18.7)
Nine Months Ended Dec. 31, 2008	1,427,081	—	28,020	—	33,747	—	15,914	—

	Net income per share	Diluted net income per share
	Yen	Yen
Nine Months Ended Dec. 31, 2009	12.41	—
Nine Months Ended Dec. 31, 2008	15.26	—

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio	Net assets per share
	¥ million	¥ million	%	Yen
Nine Months Ended Dec. 31, 2009	1,229,956	491,161	39.0	460.06
Full Year Ended Mar. 31, 2009	1,172,074	484,337	40.4	454.03

(Note) Equity: Nine months ended Dec. 31, 2009: ¥479,754 million Full year ended Mar. 31, 2009: ¥473,490 million

2. Dividends Information

	Dividend per share				
	First Quarter	Second Quarter	Third Quarter	Year End	Yearly
	Yen	Yen	Yen	Yen	Yen
Fiscal Year Ended Mar. 31, 2009	—	5.00	—	5.00	10.00
Fiscal Year Ending Mar. 31, 2010	—	5.00	—		
Fiscal Year Ending Mar. 31, 2010 (Forecast)				5.00	10.00

(Note) Revision to provisional dividends: No

3. Forecast of Consolidated Financial Results for FY2009 (from April 1, 2009 to March 31, 2010)

(%: compared with the previous period)

	Net sales		Operating income		Ordinary income		Net income		Net income per share
	¥ million	%	¥ million	%	¥ million	%	¥ million	%	Yen
Full year	1,539,000	(15.9)	35,000	4.4	33,000	(21.5)	10,500	(30.8)	10.07

(Note) Revision to consolidated results forecast: Yes

4. Other
- (1) Significant changes of subsidiaries during the period under review (affecting specific subsidiaries due to changes in scope of consolidation): Not applicable
- (2) Adoption of simplified accounting methods and special accounting treatment for preparing quarterly consolidated financial statements: Yes
- (3) Changes in the accounting principles, accounting procedures, presentation, etc. related to preparation of quarterly consolidated financial statements (those to be described as Changes in Significant Matters that are the Basis for Preparing Quarterly Consolidated Financial Statements)
- 1) Changes due to the revision of accounting standards, etc.: Yes
- 2) Any changes other than 1) above: No
- (4) Total number of issued shares (common stock)
- 1) Total number of issued shares at end of period (including treasury stock):
- | | |
|----------------------------------|----------------------|
| Nine months ended Dec. 31, 2009: | 1,062,299,281 shares |
| Fiscal year ended Mar. 31, 2009: | 1,062,299,281 shares |
- 2) Total number of treasury shares at the end of period:
- | | |
|----------------------------------|-------------------|
| Nine months ended Dec. 31, 2009: | 19,483,807 shares |
| Fiscal year ended Mar. 31, 2009: | 19,441,558 shares |
- 3) Average number of shares during period:
- | | |
|----------------------------------|----------------------|
| Nine months ended Dec. 31, 2009: | 1,042,836,244 shares |
| Nine months ended Dec. 31, 2008: | 1,042,884,897 shares |

* Explanation for the appropriate use of financial forecasts and other special notes:

1. In this report, the Company revised its consolidated financial forecasts announced on October 30, 2009.
2. The above consolidated financial forecast is based on data available at that time. It should be noted that such information contains elements of uncertainty and risk. Please note that our actual business performance may differ from these forecasts.

5. Consolidated Financial Statements

(1) Consolidated Balance Sheets

(Unit: Millions of Yen)

	Third Quarter of FY2009 (as of December 31, 2009)	Summary of FY2008 (as of March 31, 2009)
Assets		
Current assets		
Cash and deposits	152,115	97,167
Notes receivable-trade	14,771	12,794
Accounts receivable-trade	218,378	229,546
Inventories	5,039	6,675
Other	156,458	135,694
Allowance for doubtful accounts	(1,037)	(1,250)
Total current assets	545,726	480,627
Noncurrent assets		
Property, plant and equipment		
Vehicles (net)	25,367	29,925
Buildings (net)	250,006	249,650
Land	165,872	169,042
Other (net)	68,415	77,591
Total property, plant and equipment	509,661	526,209
Intangible assets	27,774	29,395
Investments and other assets		
Investment securities	105,099	98,440
Other	43,989	39,623
Allowance for doubtful accounts	(2,295)	(2,220)
Total Investments and other assets	146,794	135,842
Total noncurrent assets	684,230	691,447
Total assets	1,229,956	1,172,074
Liabilities		
Current liabilities		
Notes payable-trade	9,188	8,611
Accounts payable-trade	114,423	124,616
Short-term loans payable	116,350	68,588
Income taxes payable	9,625	2,138
Provision for bonus	7,725	19,341
Other provision	53	155
Other	207,882	170,716
Total current liabilities	465,248	394,167
Noncurrent liabilities		
Bonds payable	50,000	20,000
Long-term loans payable	146,286	201,198
Provision for retirement benefits	42,312	44,490
Other provision	553	763
Other	34,394	27,117
Total noncurrent liabilities	273,546	293,569
Total liabilities	738,795	687,736

(Unit: Millions of Yen)

	Third Quarter of FY2009 (as of December 31, 2009)	Summary of FY2008 (as of March 31, 2009)
Net assets		
Shareholder's equity		
Capital stock	70,175	70,175
Capital surplus	26,908	26,908
Retained earnings	378,047	373,749
Treasury stock	(11,518)	(11,507)
Total shareholder's equity	463,611	459,326
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	29,707	28,271
Deferred gains/loses on hedges	5	(0)
Foreign currency translation adjustments	(13,569)	(14,106)
Total valuation and translation adjustments	16,142	14,164
Minority interests	11,406	10,846
Total net assets	491,161	484,337
Total liabilities and net assets	1,229,956	1,172,074

(2) Consolidated Statements of Income
 Nine months period

(Unit: Millions of Yen)

	Nine months ended Dec. 31, 2008 (from April 1, 2008 to December 31, 2008)	Nine months ended Dec. 31, 2009 (from April 1, 2009 to December 31, 2009)
Net sales	1,427,081	1,167,536
Cost of sales	1,338,434	1,084,735
Gross profit	88,646	82,801
Selling, general and administrative expenses	60,626	54,732
Operating income	28,020	28,068
Non-operating income		
Interest income	938	256
Dividends income	2,317	2,041
Equity in earnings of affiliates	540	—
Other	6,213	7,218
Total non-operating income	10,010	9,516
Non-operating expenses		
Interest expenses	3,201	2,671
Equity in losses of affiliates	-	8,101
Other	1,081	1,166
Total non-operating expenses	4,283	11,939
Ordinary income	33,747	25,645
Extraordinary income		
Gain on sales of noncurrent assets	596	991
Gain on sales of investment securities	-	930
Gain on change in equity	-	2,478
Other	198	120
Total extraordinary income	794	4,521
Extraordinary loss		
Loss on disposal of noncurrent assets	2,143	2,937
Loss on valuation of investment securities	2,237	1,478
Impairment loss	340	367
Other	988	600
Total extraordinary loss	5,710	5,384
Income before income taxes and minority interests	28,832	24,783
Income taxes	12,484	11,236
Minority interests	433	609
Net income	15,914	12,937

(3) Consolidated Statements of Cash Flows

(Unit: Millions of Yen)

	Nine months ended Dec. 31, 2008 (from April 1, 2008 to December 31, 2008)	Nine months ended Dec. 31, 2009 (from April 1, 2009 to December 31, 2009)
Cash flows from operating activities		
Income before income taxes and minority interests	28,832	24,783
Depreciation and amortization	66,187	38,765
(Gain) loss on change in equity	-	(2,478)
Interest and dividend income	(3,256)	(2,298)
Interest expense	3,201	2,671
Equity in (earnings) losses of affiliates	-	8,101
(Increase) decrease in notes and accounts receivable-trade	8,789	4,806
(Increase) decrease in inventories	(1,010)	1,635
Increase (decrease) in notes and accounts payable-trade	(14,720)	(9,637)
Other	23,435	26,119
Subtotal	111,458	92,468
Interest and dividends income received	3,388	2,560
Interest expenses paid	(3,553)	(2,709)
Payment for promotion expenses for parcel delivery business integration	(605)	(888)
Japan Fair Trade Commission surcharge	-	(2,495)
Income taxes paid	(15,933)	(3,140)
Net cash provided by operating activities	94,754	85,795
Cash flows from investment activities		
Payments for purchase of noncurrent assets	(79,447)	(51,162)
Proceeds from sales of noncurrent assets	6,938	3,203
Other	(5,141)	6,154
Net cash used in investment activities	(77,650)	(41,804)
Cash flows from financing activities		
Increase (decrease) in short-term loans payable, net	60,725	(9,039)
Proceeds from long-term loans payable	41,264	36,745
Payment of long-term loans payable	(32,895)	(34,862)
Proceeds from issuing bonds	-	30,000
Redemption of bonds	(40,000)	-
Cash dividends paid	(10,612)	(10,428)
Other	(6,065)	(3,998)
Net cash provided by financing activities	12,415	8,417
Effect of exchange rate changes on cash and cash equivalents	(3,602)	385
Net increase (decrease) in cash and cash equivalents	25,917	52,792
Cash and cash equivalents at beginning of period	144,639	93,031
Cash and cash equivalents at end of period	170,556	145,824

Disclaimer:

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<Reference Materials for the Nine Months Ended December 31, 2009>

January 29, 2010
Nippon Express Co., Ltd.

1. Consolidated Financial Statements

○ Financial Results of Business Segment and Geographical Segment for the Nine Months Ended December 31, 2009

(Business Segment)

(Unit: Millions of yen, %)

		Nine months ended Dec. 31, 2009	Nine months ended Dec. 31, 2008	Change	
				Amount	Ratio
Net sales	Distribution & Transportation	961,450	1,189,512	(228,062)	(19.2)
	Goods Sales	238,370	293,746	(55,375)	(18.9)
	Other	24,191	20,718	3,472	16.8
	Elimination	(56,475)	(76,896)	20,421	—
	Total	1,167,536	1,427,081	(259,544)	(18.2)
Operating Income	Distribution & Transportation	[2.6] 24,525	[2.1] 25,434	(909)	(3.6)
	Goods Sales	[1.7] 4,030	[1.1] 3,308	721	21.8
	Other	[3.6] 880	[2.5] 522	358	68.6
	Eliminations or all companies	(1,367)	(1,245)	(122)	—
	Total	[2.4] 28,068	[2.0] 28,020	48	0.2

(Geographical Segment)

(Unit: Millions of yen, %)

		Nine months ended Dec. 31, 2009	Nine months ended Dec. 31, 2008	Change	
				Amount	Ratio
Net sales	Japan	1,061,438	1,272,538	(211,099)	(16.6)
	The Americas	28,040	44,858	(16,818)	(37.5)
	Europe	31,348	54,758	(23,409)	(42.8)
	Asia & Oceania	65,552	83,440	(17,887)	(21.4)
	Elimination	(18,842)	(28,513)	9,670	—
	Total	1,167,536	1,427,081	(259,544)	(18.2)
Operating Income	Japan	[2.5] 26,226	[1.7] 22,062	4,163	18.9
	The Americas	[(0.0)] (10)	[4.9] 2,194	(2,204)	(100.5)
	Europe	[(0.2)] (70)	[2.7] 1,491	(1,562)	(104.7)
	Asia & Oceania	[4.1] 2,708	[4.1] 3,385	(676)	(20.0)
	Eliminations or all companies	(785)	(1,113)	327	—
	Total	[2.4] 28,068	[2.0] 28,020	48	0.2

Note: Figures in brackets indicate Operating Margin

2. Non-consolidated Financial Statements

○Summary of Non-consolidated Statement of Income

(Unit: Millions of yen, %)

		Nine months ended Dec. 31, 2009		Nine months ended Dec. 31, 2008		Change			
			% in Sales		% in Sales	Amount	Change %		
Net sales	Railway utilization transportation	63,586	8.1	71,922	7.4	(8,335)	(11.6)		
	Motor transportation	Combined delivery services	89,249	11.3	162,021	16.6	(72,771)	(44.9)	
		Chartered truck services	201,877	25.7	225,413	23.2	(23,535)	(10.4)	
		Subtotal	291,126	37.0	387,434	39.8	(96,307)	(24.9)	
	Marine and harbor transportation	Marine transportation	38,822	4.9	58,005	6.0	(19,182)	(33.1)	
		Harbor transportation	40,951	5.2	52,022	5.3	(11,071)	(21.3)	
		Subtotal	79,774	10.1	110,027	11.3	(30,253)	(27.5)	
		(Exports)	[34,330]	—	[54,231]	—	[(19,901)]	[(36.7)]	
		(Imports)	[27,587]	—	[33,403]	—	[(5,815)]	[(17.4)]	
	(Domestic)	[17,856]	—	[22,392]	—	[(4,536)]	[(20.3)]		
	Warehousing	71,953	9.2	72,322	7.4	(369)	(0.5)		
	Air transportation	Air freight forwarding	International air freight	71,079	9.0	99,505	10.2	(28,426)	(28.6)
			(Exports)	[55,864]	—	[82,567]	—	[(26,703)]	[(32.3)]
			(Imports)	[15,214]	—	[16,937]	—	[(1,723)]	[(10.2)]
			Domestic air freight	32,914	4.2	38,594	4.0	(5,679)	(14.7)
		Subtotal	103,994	13.2	138,100	14.2	(34,106)	(24.7)	
	Travel	3,711	0.5	5,654	0.6	(1,943)	(34.4)		
	Subtotal	107,705	13.7	143,754	14.8	(36,049)	(25.1)		
	Heavy haulage and construction	38,823	4.9	45,519	4.7	(6,696)	(14.7)		
Incidental operations and others	134,053	17.0	142,090	14.6	(8,036)	(5.7)			
Total	787,023	100.0	973,072	100.0	(186,049)	(19.1)			
(Domestic operation-related revenues)	[637,770]	81.0	[760,866]	78.2	(123,096)	[(16.2)]			
(International operation-related revenues)	[149,253]	19.0	[212,205]	21.8	(62,952)	[(29.7)]			
Operating expenses	Employee costs	Drivers/workers	89,530	11.4	104,161	10.7	(14,630)	(14.0)	
		Office personnel	99,334	12.6	112,658	11.6	(13,323)	(11.8)	
		Subtotal	188,864	24.0	216,819	22.3	(27,954)	(12.9)	
	Forwarding costs	Railway	33,516	4.2	38,177	3.9	(4,660)	(12.2)	
		Marine	11,530	1.5	22,941	2.4	(11,411)	(49.7)	
		Air	35,197	4.5	58,553	6.0	(23,356)	(39.9)	
		Subtotal	80,243	10.2	119,672	12.3	(39,428)	(32.9)	
	Costs of car chartering and subcontracting	320,692	40.8	401,322	41.2	(80,630)	(20.1)		
	Depreciation and amortization	25,205	3.2	23,942	2.5	1,263	5.3		
	Facility usage charges	61,426	7.8	70,210	7.2	(8,783)	(12.5)		
Other	92,933	11.8	124,766	12.8	(31,832)	(25.5)			
Total	769,367	97.8	956,733	98.3	(187,366)	(19.6)			
Operating income	17,656	2.2	16,338	1.7	1,317	8.1			
Non-operating income	7,427	0.9	7,115	0.7	312	4.4			
Non-operating expenses	3,457	0.4	3,812	0.4	(354)	(9.3)			
Ordinary income	21,626	2.7	19,641	2.0	1,984	10.1			
Extraordinary income	859	0.1	334	0.0	524	156.9			
Extraordinary loss	8,420	1.0	5,221	0.5	3,198	61.3			
Income before income taxes	14,065	1.8	14,754	1.5	(688)	(4.7)			
Income taxes	6,195	0.8	6,349	0.6	(153)	(2.4)			
Net income	7,869	1.0	8,404	0.9	(535)	(6.4)			

* 1. The above Summary of Non-consolidated Statement of Income is not subject to review under statutory disclosure requirements.

2. The above Summary of Non-consolidated Statements of Income has been prepared as supplementary material for the Quarterly Earnings Report and represents a rough breakdown of operating results including net sales and operating expenses.

○Projection of Financial Results for the Fiscal Year ending March 31, 2010

(Unit: Millions of yen, %)

		FY2009		FY2008		Change			
			% in Sales		% in Sales	Amount	Change %		
Net sales	Railway utilization transportation	85,950	8.2	93,538	7.5	(7,588)	(8.1)		
	Motor transportation	Combined delivery services	120,000	11.4	206,791	16.6	(86,791)	(42.0)	
		Chartered truck services	270,300	25.7	292,698	23.5	(22,398)	(7.7)	
		Subtotal	390,300	37.1	499,489	40.1	(109,189)	(21.9)	
	Marine and harbor transportation	Marine transportation	51,400	4.9	70,634	5.7	(19,234)	(27.2)	
		Harbor transportation	53,700	5.1	64,823	5.2	(11,123)	(17.2)	
		Subtotal	105,100	10.0	135,457	10.9	(30,357)	(22.4)	
	Warehousing	96,500	9.2	96,040	7.7	459	0.5		
	Air transportation	Air freight forwarding	International air freight	95,700	9.1	117,767	9.4	(22,067)	(18.7)
			Domestic air freight	42,900	4.1	49,635	4.0	(6,735)	(13.6)
		Subtotal	138,600	13.2	167,402	13.4	(28,802)	(17.2)	
		Travel	5,030	0.5	7,066	0.6	(2,036)	(28.8)	
	Subtotal	143,630	13.7	174,469	14.0	(30,839)	(17.7)		
Heavy haulage and construction	50,120	4.8	60,639	4.8	(10,519)	(17.3)			
Incidental operations and others	178,400	17.0	186,840	15.0	(8,440)	(4.5)			
Total	1,050,000	100.0	1,246,476	100.0	(196,476)	(15.8)			
Operating expenses	Employment costs	Drivers/workers	120,200	11.4	136,927	11.0	(16,727)	(12.2)	
		Office personnel	132,200	12.6	147,593	11.8	(15,393)	(10.4)	
		Subtotal	252,400	24.0	284,521	22.8	(32,121)	(11.3)	
	Forwarding costs	Railway	44,800	4.3	48,967	3.9	(4,167)	(8.5)	
		Marine	15,500	1.5	26,961	2.2	(11,461)	(42.5)	
		Air	47,700	4.5	67,137	5.4	(19,437)	(29.0)	
		Subtotal	108,000	10.3	143,066	11.5	(35,066)	(24.5)	
	Costs of car chartering and subcontracting	427,100	40.7	514,493	41.3	(87,393)	(17.0)		
	Depreciation and amortization	34,300	3.3	40,146	3.2	(5,846)	(14.6)		
	Facility usage charges	81,430	7.7	85,397	6.8	(3,967)	(4.6)		
Other	123,700	11.8	161,449	13.0	(37,679)	(23.3)			
Total	1,027,000	97.8	1,229,074	98.6	(202,074)	(16.4)			
Operating income	23,000	2.2	17,401	1.4	5,598	32.2			
Non-operating income	9,600	0.9	9,539	0.8	60	0.6			
Non-operating expenses	4,600	0.4	5,045	0.4	(445)	(8.8)			
Ordinary income	28,000	2.7	21,895	1.8	6,104	27.9			
Extraordinary income	1,600	0.1	945	0.0	654	69.2			
Extraordinary loss	20,000	1.9	10,445	0.8	9,554	91.5			
Income before income taxes	9,600	0.9	12,395	1.0	(2,795)	(22.6)			
Income taxes	4,600	0.4	7,297	0.6	(2,697)	(37.0)			
Net income	5,000	0.5	5,097	0.4	(97)	(1.9)			

* In the above forecast for the year ending March 31, 2010, the Company revised its forecast of non-consolidated financial results (from April 1, 2009 to March 31, 2010) announced on October 30, 2009.